

NEW PARTNERSHIP BETWEEN NEUTEC/RIO GRANDE™ AND SCHULTHEISS GMBH

Partnerships are enriching, they strengthen a company and allow us to achieve our objectives together more effectively, efficiently and sustainably. The awareness of this has brought Neutec/Rio Grande™ and Schultheiss GmbH together to form a partnership, which Andreas Schultheiss, CEO of Schultheiss GmbH, is very pleased about.

“The trusting discussions with Arien and Nathan, which have been successfully conducted and deepened over months, can now be implemented. We are excited about the team spirit and the strong common objective of providing customers in North America with the best service and best technology,” says Andreas Schultheiss.

From now on, Neutec/Rio Grande™, based in Albuquerque, New Mexico and the German company Schultheiss GmbH based in Heimsheim near the Golden City Pforzheim, in the southwest of Germany, will work together specifically to advance common interests and to be able to respond faster and more effectively to customer needs and expectations.

Rio Grande, with its Neutec product line, is a U.S. manufacturer of casting machines and laser welders. Schultheiss GmbH is a technological leader in the field of melting and casting plants for precious metals as well as rotating burnout furnaces in the jewelry industry. The in-depth knowledge of vacuum die casting technology enables it to support its customers worldwide in jewelry casting. The goal is to build the most reliable and economical equipment for jewelry making, offering the highest casting quality with the best user-friendliness.

RIO GRANDE NEW SCHULTHEISS DEALER IN NORTH AMERICA

The new partnership between Rio Grande™ and Schultheiss was officially announced at the Vicenzaoro/T.Gold trade fair in Italy at the end of January 2023. Managing Director Andreas Schultheiss welcomed the Managing Director of Rio Grande™, Arien Gessner, to the Schultheiss GmbH booth. In the course of a friendly discussion the new partnership was once again symbolically sealed with a handshake.



Schultheiss GmbH

Roemerstrasse 21
71296 Heimsheim, Germany
+49 (0) 7033 309878-0
www.schultheiss-gmbh.de

Contact

Marketing, Elke Mayerhoffer
+49 (0) 7033-309 878-25
marketing@schultheiss-gmbh.de

Arien Gessner was accompanied by Nathan Button, Merchandising Director, Jonathan Olander, Merchandising Manager and Dusty Heath, Equipment Manager. All of them were warmly welcomed by the Sales Team of Schultheiss GmbH, represented by Julien Verré and Franz Benzinger. The teams had further discussions about future collaboration and made promising plans.

Neutec/Rio Grande™ from now on distributes the casting machines of the VPC and PPC series developed by Schultheiss in Germany as well as the burnout furnaces of the RF series in the North American region. The strengths of the two companies in terms of casting experience, machine development and production, as well as sales and customer proximity will be combined to ensure an excellent customer experience.

HISTORY ALREADY CONNECTS BOTH COMPANIES OVER MANY DECADES

Alfons Schultheiss, the grandfather of today's Managing Director Andreas Schultheiss, invented the first vacuum jewelry casting machine with INRESA in 1965 and then sold the rights to Neutec/Rio Grande™ after a successful collaboration. Thus, many decades ago there was a good business relationship between Neutec/Rio Grande™ and the Schultheiss family. Together with Georg Schultheiss, who founded and built Schultheiss GmbH, both teams are delighted that the circle is closing again after almost 60 years!



© Schultheiss GmbH

About Schultheiss GmbH

Schultheiss GmbH was founded by Georg and Rose Schultheiss in 1983. The engineering company is located in southwestern Germany. The company is a technological leader in the area of heating and casting equipment for the jewelry industry and precious metals. The equipment is developed and manufactured with the highest quality components made in Germany. For further information about Schultheiss GmbH please visit www.schultheiss-gmbh.de

About Rio Grande/Neutec™

Since 1944, when Rio Grande opened its doors and became a silent partner to jewelry-makers around the world, each and every one custom designer, hobbyist, retailer, or large manufacturer is enjoying more freedom to explore their creative passion, producing higher-quality jewelry pieces, and building greater business success. From the beginning, Rio Grande operated from a foundation of unparalleled service, quality products and expert know-how, overlaid with the determination to make all three available to all of its customers at their own convenience, delivered when and how their businesses need them. For further information about Rio Grande please visit www.riogrande.com